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Harris Williams & Co. is pleased to announce the sale of Barker Company, Ltd. to strategic buyer Hill PHOENIX, Inc., a subsidiary of Dover Corporation (NYSE: DOV). Harris Williams & Co. acted as the exclusive advisor to Barker Company. The transaction was led by [Glenn Gurtcheff](#), [Tim Alexander](#) and [Ryan Budlong](#) from the firm's Minneapolis office.

“Barker is an extraordinary company that has consistently been at the forefront of customized design services and manufacturing capabilities for the food merchandising industry. The transaction represents a tremendous outcome for all parties involved and we look forward to watching the success of both Barker and Hill PHOENIX as they continue to grow,” said Glenn Gurtcheff, managing director at Harris Williams & Co.

Barker Company (www.barkercompany.com), a family-owned business headquartered in Keosauqua, Iowa, is the leading designer and manufacturer of specialty food merchandising fixtures to the supermarket, foodservice, and convenience store markets. The company's customized fixtures consist of a variety of products in key food merchandising categories, including bakery, deli, produce, floral, seafood and meat, dairy and food bars.

Hill PHOENIX, Inc. (www.hillphoenix.com), a subsidiary of Dover Corporation, is based in Conyers, Georgia. The company designs and manufactures commercial refrigerated display cases and specialty products, refrigeration systems, integrated power distribution systems and walk-in coolers and freezers. The company also has a nationwide network of service and support centers that includes independent dealers.

Dover Corporation (www.dovercorporation.com) is a global portfolio of manufacturing companies providing innovative components and equipment, specialty systems and support services for a variety of applications in the industrial products, engineered systems, fluid management and electronic technologies markets.

Harris Williams & Co. is the premier middle market advisor with a two decade legacy of sell side excellence serving clients worldwide. The firm is focused exclusively on the middle market providing sell side and acquisition advisory, management buyouts, fairness opinions, private placements, acquisition advisory, capital markets advisory, and restructuring advisory services. For more information about Harris Williams & Co., please visit www.harriswilliams.com.

Merger and acquisition services are provided by Harris Williams LLC, a registered broker-dealer and member [FINRA](#) and [SIPC](#). Harris Williams & Co. is the trade name under which Harris Williams LLC conducts its business

For general inquiries, please contact our Richmond office at 804-648-0072.