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## Cheers to the best of 2007!

Harris Williams & Co. celebrated another banner year in 2007. Despite widespread challenges in the overall market, we have closed 28 transactions since July, demonstrating that superior quality execution for superior quality companies produces superior quality results. Many thanks to each of our clients for your longstanding support.

Transactions for the second half of 2007 include:

- The sale of Industrial Motion Control, LLC to strategic buyer DE-STA-CO, a Dover Company (NYSE: DOV).
- The sale of Hickory Farms, Inc. to an affiliate of Sun Capital Partners.
- The sale of New Star Holdings International, Inc. (Star Manufacturing) to strategic buyer Middleby Corporation (NASDAQ: MIDD).
- The sale of Ohmstede, Ltd. to strategic buyer EMCOR Group, Inc. (NYSE: EME) for approximately \$455 million.
- The sale of Danaher Corporation's power quality business, comprised of Joslyn Hi-Voltage and Power Solutions, to strategic buyer Thomas & Betts Corporation (NYSE: DHR) for approximately \$280 million.
- The sale of Icon Identity Solutions, Inc. to CIVC Partners.
- The sale of Carson Industries LLC to strategic buyer Oldcastle Precast, Inc., a division of CRH plc (NYSE: CRH).
- The sale of Managed Health Care Associates, Inc. (MHA) to Diamond Castle Holdings, LLC.
- The sale of Encompass Home Health, Inc. to Thoma Cressey Bravo.
- The sale of Mercury Air Centers, Inc. to strategic buyer Macquarie Infrastructure Company Inc. (NYSE: MIC) for \$452 million.
- The recapitalization of Woodstream with Brockway Moran & Partners and Code Hennessy & Simmons LLC.
- The sale of Heath/Zenith, a division of Desa, LLC, to strategic buyer The Chamberlain Group, Inc.
- Summit Energy, Inc. in connection with a strategic investment by Weston Presidio.
- The sale of Cigars International, Inc. to international strategic buyer Swedish Match AB (OMXN: SWMA).
- The sale of Nivel Holdings, LLC to Audax Group.
- The sale of Enerwise Global Technologies, Inc. to strategic buyer Comverge, Inc. (NASDAQ: COMV).
- The sale of Universal Fiber Systems, LLC to The Sterling Group.
- The sale of Cape Electrical Supply, Inc. to Svoboda, Collins L.L.C.
- The sale of Brach's Confections, Inc., a division of Swiss-based Barry Callebaut AG (PNK: BYCBF), to strategic buyer Farley's & Sathers Candy Company, Inc.
- The sale of Dynojet Research, Inc. to American Capital Strategies, Ltd.

- The sale of Maxon Corporation to strategic buyer Honeywell International, Inc. (NYSE: HON).
- The sale of Technisource, Inc. to strategic buyer Spherion Corporation (NYSE: SFN).
- The sale of Outsourcing Solutions, Inc. to Culbro, LLC.
- The sale of Smith Mountain Industries, Inc., d/b/a Virginia Candle Company, to Strength Capital Partners and management.
- The sale of Austria-based PPC Insulators to strategic buyer Seves S.p.A.
- The sale of Architectural Precast, L.L.C. to strategic buyer U.S. Concrete, Inc. (NASDAQ: RMIX).

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

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For general inquiries, please contact Marketing Director, [Kimberly Baker](#), at 804-648-0072.