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Harris Williams & Co. is pleased to announce that it has been named Middle Market Investment Bank of the Year by Investment Dealer's Digest (IDD). This award follows on the heels of its 2005 selection as Buyouts Magazine's Investment Bank of the Year.

In 2007, Harris Williams & Co. had another record year. The firm closed almost \$9 billion in aggregate transaction volume, up more than 30% from 2006. Fifty percent of the firm's 2007 transactions were sold to strategic buyers and 20% were cross-border. Furthermore, since difficulties in the credit market began in July, Harris Williams & Co. has closed 28 sellside transactions. The selection of Harris Williams & Co. as IDD's Middle Market Investment Bank of the Year builds on the firm's longstanding pattern of recognition and continues to validate the success of Harris Williams & Co.'s platform.

In celebration of this award, we'd like to thank our clients and celebrate the contribution of our talented professionals to our success. It takes experience, commitment, and hard work to achieve such results and this recognition is a testament to our strength. Another year of awesome possibilities is ahead not only for our firm, but as always, for our clients.

The article can be found in the January 21, 2008 edition of IDD and on [www.iddmagazine.com](http://www.iddmagazine.com).

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

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For general inquiries, please contact Marketing Director, [Kimberly Baker](#), at 804-648-0072.