



**Our Website**

[www.harriswilliams.com](http://www.harriswilliams.com)

**Managing Directors**

Tiff Armstrong  
Jeff Bistrong  
Peter Bowles  
Turner Bredrup  
Pat Crocker  
Glenn Gurtcheff  
Hiter Harris  
Mike Hogan  
Phil Ivey  
David Joncas  
Todd Morris  
Dena Frith Moore  
John Neuner  
Bill Roman  
Giles Tucker  
Ned Valentine  
Chris Williams

**Directors**

Timothy Alexander  
John Arendale  
Bob Baltimore  
James Clark  
Craig Lawson  
Derek Lewis  
Cheairs Porter  
Jim Reinhart  
Drew Spitzer  
Derek Swaim

**Vice Presidents**

Garin Arevian  
Michael Bor  
Vincent Carey  
Jeff Cleveland  
Joseph Conner  
Greg Creamer  
Samuel Hendler  
Jay Hernandez  
Jeff Herr  
Jason Herzog  
David Keys  
Brian Lucas  
Gina Majmudar  
Eric G. Reimers  
Christopher Rogers  
Geoffrey Smith  
Matt White

**New Business Development**

Henry Hissrich

**Richmond Office**

Phone (804) 648-0072  
Fax (804) 648-0073

**San Francisco Office**

Phone (415) 288-4260  
Fax (415) 288-4269

**Boston Office**

Phone (617) 482-7501  
Fax (617) 482-7503

**Philadelphia Office**

Phone (267) 675-5900  
Fax (267) 675-5901

**Minneapolis Office**

Phone (612) 359-2700  
Fax (612) 359-2701

Harris Williams & Co. is pleased to announce the sale of LMS Intellibound, Inc., a portfolio company of MCG Capital Corporation, to MSouth Equity Partners. Harris Williams & Co. acted as the exclusive advisor to LMS Intellibound. The transaction, executed by Harris Williams & Co.'s Transportation & Logistics Group, was led by [Joe Conner](#) from the firm's Richmond office.

LMS Intellibound, Inc. ([www.lmsintellibound.com](http://www.lmsintellibound.com)), headquartered in Norcross, GA, is a nationwide provider of outsourced warehouse services, with a particular focus on providing unloading services for leading grocery, food service and retail customers. Since 1998, LMS has grown from three locations in one state to 71 locations in 29 states. LMS assists their partners in achieving supply chain improvement goals by reducing costs, improving warehouse productivity and eliminating risks.

MCG Capital Corporation ([www.mcgcapital.com](http://www.mcgcapital.com)) is a commercial finance company providing capital and advisory services to middle market companies throughout the United States. MCG generally funds portfolio companies to finance acquisitions, recapitalizations, buyouts, organic growth and working capital.

MSouth Equity Partners ([www.msouthequity.com](http://www.msouthequity.com)) is a private equity investment firm that supports management teams with acquisitions and recapitalizations of companies typically valued \$25 - 125 million. Based in Atlanta, Georgia, MSouth invests primarily in the southern United States with a consistent focus on management buyouts of distribution, business services and manufacturing companies. MSouth is a successor to Cravey, Green & Wahlen as three of its four founding partners have worked together for many years at CGW.

Harris Williams & Co.'s Transportation & Logistics Group serves companies in a broad range of attractive niches, including third party logistics (3PL), air services, specialized transportation service providers, rail services and the automotive and heavy duty truck aftermarket. In addition to LMS, other representative 3PL clients have included Charter Brokerage, ADS Logistics, World Super Services and Global Link Logistics. To speak to a member of the Transportation & Logistics team, please call Joe Conner or Michael Bor at 804-648-0072.

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

Merger and acquisition services are provided by Harris Williams LLC, a registered broker-dealer and member [FINRA](#) and [SIPC](#). Harris Williams & Co. is the trade name under which Harris Williams LLC conducts its business

*For general inquiries, please contact our Richmond office, at 804-648-0072.*