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Harris Williams & Co. is pleased to announce that FishNet Security, Inc., majority-owned by Gary Fish and a portfolio company of The Edgewater Funds, has partnered with and received a significant investment from Lake Capital. The transaction closed March 17, 2008. Harris Williams & Co. acted as the exclusive advisor to FishNet. The transaction was led by [Glenn Gurtcheff](#), [Tim Alexander](#), and [Jeff Cleveland](#) from the firm's Minneapolis office, along with [Jim Reinhart](#) and [David Joncas](#) from the firm's Technology Group.

"FishNet is the largest, fastest growing pure-play information security solutions provider in the United States," said Glenn Gurtcheff, managing director of Harris Williams & Co. "The capital and strategic resources of Lake Capital will help drive continued growth for the company."

"Information security solutions providers such as FishNet play an important role within the technology industry," said David Joncas, managing director of Harris Williams & Co.'s Technology Group. "FishNet provides comprehensive information security solutions that reduce the complexity of establishing a secure business environment."

FishNet Security, Inc. (www.fishnetsecurity.com), headquartered in Kansas City, Missouri, is a leading professional services company specializing in providing information security solutions to enterprise and small to medium-size businesses. The company provides audit and assessment, implementation, support, training, staff augmentation, and managed security services. Since its founded in 1996, FishNet has grown to over \$200 million in revenue and nearly 300 employees.

The Edgewater Funds (www.edgewaterfunds.com) is a leading private equity firm based in Chicago, Illinois. Through 15 years of experience and \$1 billion of capital under management, Edgewater has distinguished itself through successful partnerships with quality middle market companies. Edgewater is currently investing Edgewater Growth Capital Partners II, L.P. a \$470 million equity fund.

Lake Capital (www.lakecapital.com), based in Chicago, Illinois, is a private equity firm that focuses on investments in service-based enterprises across various industries. The firm is currently managing more than \$1.3 billion in equity commitments and seeks to build leading services companies through organic and acquisition-enhanced growth.

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit www.harriswilliams.com.

Merger and acquisition services are provided by Harris Williams LLC, a registered broker-dealer and member [FINRA](#) and [SIPC](#). Harris Williams & Co. is the trade name under which Harris Williams LLC conducts its business.

For general inquiries, please contact Marketing Director, [Kimberly Baker](#), at 804-648-0072.