



**Our Website**  
[www.harriswilliams.com](http://www.harriswilliams.com)

**Managing Directors**

Tiff Armstrong  
Jeff Bistrong  
Turner Bredrup  
Pat Crocker  
Geoff Frankel  
Glenn Gurtcheff  
Hiter Harris  
Mike Hogan  
Phil Ivey  
David Joncas  
Todd Morris  
Dena Frith Moore  
John Neuner  
Bill Roman  
Giles Tucker  
Ned Valentine  
Chris Williams

**Directors**

Timothy Alexander  
John Arendale  
Bob Baltimore  
James Clark  
Craig Lawson  
Derek Lewis  
Cheairs Porter  
Jim Reinhart  
Drew Spitzer  
Derek Swaim

**Vice Presidents**

Garin Arevian  
Michael Bor  
Vincent Carey  
Jeff Cleveland  
Joseph Conner  
Greg Creamer  
Samuel Hender  
Jay Hernandez  
Jeff Herr  
Jason Herzog  
David Keys  
Brian Lucas  
Gina Majmudar  
Eric G. Reimers  
Christopher Rogers  
Geoffrey Smith  
Matt White

**New Business Development**

Henry Hissrich  
William Watkins

**Richmond Office**

Phone (804) 648-0072  
Fax (804) 648-0073

**San Francisco Office**

Phone (415) 288-4260  
Fax (415) 288-4269

**Boston Office**

Phone (617) 482-7501  
Fax (617) 482-7503

**Philadelphia Office**

Phone (267) 675-5900  
Fax (267) 675-5901

**Minneapolis Office**

Phone (612) 359-2700  
Fax (612) 359-2701

**Cleveland Office**

Phone: (216) 689-2400  
Fax: (216) 689-2401

Harris Williams & Co. is pleased to announce the sale of Nordco, a portfolio company of The Riverside Company, to OMERS Private Equity, a subsidiary of OMERS Administration Corporation (OMERS). Harris Williams & Co. acted as the exclusive advisor to Nordco. The transaction was led by [Ned Valentine](#) along with [Joe Conner](#) from the firm's Transportation & Logistics Group.

“Despite challenging near-term economic conditions, the compelling long-term growth trends for the rail industry and the underlying need for investment in critical infrastructure continues to attract investors and drive substantial capital inflows to the rail sector,” said Ned Valentine, Managing Director at Harris Williams. “Nordco’s management team, led by CEO Bruce Boczkiewicz and in partnership with The Riverside Company, has built a great company in the sector through key strategic acquisitions as well as critical core product and service expansions. As a result, Nordco has continued to grow through the current economic downturn and is well positioned to play a vital role in the long term growth of the industry. We have greatly enjoyed working with Bruce and his team and we look forward to the continued progression of the Company in partnership with OMERS.”

Founded in 1926 and headquartered in Oak Creek, Wisconsin, the Nordco family of companies ([www.nordco.com](http://www.nordco.com)), which includes Nordco Inc., Nordco Rail Services, J.E.R. Overhaul, Shuttlewagon, and Dapco Industries, offers an extensive selection of products and services that help the railroad industry keep its trains running safely, efficiently and on time. In addition to industry-leading new maintenance-of-way (MOW) machinery, Nordco offers rebuilt MOW machinery, a full line of aftermarket replacement parts, in-house and on-site machinery inspection, maintenance and repair, reconditioned machinery rental, railcar movers, and ultrasonic testing services used in a variety of field and factory applications.

The Riverside Company ([www.riversidecompany.com](http://www.riversidecompany.com)) is one of the leading global private equity firms investing in premier companies at the smaller end of the middle market. The firm focuses on industry-leading companies valued at up to \$150 million in enterprise value. Riverside has more than \$2.7 billion in capital under management and over 180 dedicated professionals in North America, Europe, and Asia with experience to complete deals quickly and smoothly.

OMERS Private Equity ([www.omerspe.com](http://www.omerspe.com)) is one of Canada’s largest and most accomplished private equity investors. OMERS Private Equity manages the private equity activities of OMERS and today has in excess of \$4 billion of investments under management. The group’s investment strategy includes the active ownership of businesses in North America and Europe.

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

Harris Williams & Co.'s Transportation & Logistics Group serves companies in a broad range of attractive niches, including rail products and services, third party logistics (3PL), air services, specialized transportation service providers, and the automotive and heavy duty truck aftermarket. To speak to a member of the Transportation & Logistics team, please call Joe Conner or Michael Bor at 804-648-0072

Merger and acquisition services are provided by Harris Williams LLC, a registered broker-dealer and member [FINRA](#) and [SIPC](#). Harris Williams & Co. is a trade name under which Harris Williams LLC conducts its business

*For general inquiries, please contact our Richmond office at 804-648-0072.*