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Harris Williams & Co. is pleased to announce that Verathon Inc., a portfolio company of DW Healthcare Partners and Rho Capital Partners, Inc., has been acquired by strategic buyer Roper Industries (NYSE: ROP). Harris Williams & Co. acted as the exclusive advisor to Verathon. The transaction was led by Richmond-based [Turner Bredrup](#), [James Clark](#) and [David Keys](#) and San Francisco-based [Todd Morris](#) and [Andy Dixon](#) all of whom are from the firm's Healthcare & Life Sciences Group.

“Verathon is a wonderful company with a 25-year track record of remarkable growth. Its strong products and deep reach into the U.S. and global acute care channel makes it a world class company. A global leader like Roper represents an ideal buyer for the business,” said Turner Bredrup, managing director and head of Harris Williams & Co.'s Healthcare & Life Sciences Group.

Verathon Inc. ([www.verathon.com](http://www.verathon.com)) designs and manufactures reliable, state-of-the-art medical devices and services that offer a meaningful improvement in patient care to the healthcare community. The company's noninvasive BladderScan® instrument is a standard of care for portable ultrasound bladder volume measurement. BladderScan® is found in over 80 countries in Urology and Primary Care practices, as well as Acute and Extended Care facilities. Verathon's GlideScope® Video Laryngoscope (GVL®) is designed to enable rapid intubation even in the most difficult settings. The GlideScope® brand is gaining rapid acceptance in the Anesthesiology, Critical Care and Emergency markets. Headquartered in Bothell, Washington, Verathon has over 400 employees worldwide.

DW Healthcare Partners ([www.dwhp.com](http://www.dwhp.com)) is a private equity firm focused exclusively on the healthcare industry. The firm manages over \$250 million in committed capital and invests in profitable healthcare companies with proven management teams. DW Healthcare Partners is led by seasoned healthcare executives with more than 100 years of combined industry experience. The firm provides the capital, strategic guidance and acquisition expertise to help mid to late-stage companies realize their potential for growth.

Headquartered in New York, Rho Capital Partners, Inc. ([www.rho.com](http://www.rho.com)) is a diversified private equity firm. Rho's investment activities range across many classes of private equity investments. The firm invests in leading edge, high growth companies at multiple stages of growth spanning early, venture-stage investments to later stage, growth equity transactions. Additionally, Rho makes fund investments in a broad range of venture capital and private equity funds.

Roper Industries ([www.roperind.com](http://www.roperind.com); NYSE:ROP) is a market-driven, diversified growth company and is a component of the Fortune 1000, S&P MidCap 400 and the Russell 1000 Indexes. Roper provides engineered products and solutions for global niche markets, including water, energy, radio frequency and research/medical applications.

Harris Williams & Co. is the premier middle market advisor with a two decade legacy of sell side excellence serving clients worldwide. The firm is focused exclusively on the middle market providing sell side and acquisition advisory, restructuring advisory, board advisory, private placements and capital markets advisory services. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

Investment banking services are provided by Harris Williams LLC, a registered broker-dealer and member of FINRA and SIPC, and Harris Williams & Co. Ltd, an Appointed Representative of Sturgeon Ventures LLP, which is authorised and regulated by the FSA (FRN # 452811). Harris Williams & Co. is a trade name under which Harris Williams LLC and Harris Williams & Co. Ltd conduct business in the U.S. and Europe, respectively.

*For general inquiries, please contact our Richmond office at 804-648-0072.*